

# TAMPA BAY BUSINESS JOURNAL

OCTOBER 10, 2014



## PRIVATE EQUITY FIRMS

RANKED BY CAPITAL UNDER MANAGEMENT AS OF SEPTEMBER 2014

|    | Business name<br>Website                                                 | Address<br>Phone                                                    | Capital under<br>management  | Number of<br>current<br>investments | Preferred investment<br>range | Top local executive                                                                                               |
|----|--------------------------------------------------------------------------|---------------------------------------------------------------------|------------------------------|-------------------------------------|-------------------------------|-------------------------------------------------------------------------------------------------------------------|
| 1  | <b>CEA Private Equity Group LLC</b> ①<br>ceaworldwide.com                | 101 E. Kennedy Blvd., Ste. 3300<br>Tampa 33602<br>813-226-8844      | \$1.1 billion                | 18                                  | \$15 million to \$50 million  | J. Patrick Michaels, Chairman, CEO,<br>rmichaels@ceaworldwide.com                                                 |
| 2  | <b>Grain Management LLC</b> *<br>graingp.com                             | 100 N. Washington Blvd., Ste. 201<br>Sarasota 34236<br>941-373-0033 | \$700 million                | 30                                  | \$2 million to \$100 million  | David Grain, Founder, Managing Partner,<br>dg@graingp.com                                                         |
| 3  | <b>Forge Capital Partners</b> ②<br>www.forgecapitalpartners.com          | 102 W. Whiting St., Ste. 600<br>Tampa 33602<br>813-574-6770         | \$450 million                | 27                                  | \$5 million to \$50 million   | Peter Collins<br>Robert Moreyra, Co-Founder, Managing Principals                                                  |
| 4  | <b>Ballast Point Ventures</b> ⑤<br>ballastpointventures.com              | 880 Carillon Parkway<br>St. Petersburg 33716<br>727-567-1500        | \$350 million                | 15                                  | \$5 million to \$12 million   | Drew Graham, Managing Partner                                                                                     |
| 5  | <b>Palm Beach Capital</b> ③<br>pbcap.com                                 | 5001 W. Lemon St.<br>Tampa 33609<br>813-623-4041                    | \$300 million                | 10                                  | \$5 million to \$20 million   | Scott Long, Vice President, slong@pbcap.com                                                                       |
| 6  | <b>Lovett Miller &amp; Co.</b> ④<br>www.lovettmiller.com                 | 1700 S. MacDill Ave., Ste. 300<br>Tampa 33629<br>813-222-1477       | \$235 million                | 9                                   | \$3 million to \$10 million   | W. Scott Miller, Managing Director,<br>scott@lovettmiller.com                                                     |
| 7  | <b>Enhanced Capital Group LLC</b> *<br>www.enhancedcapital.com           | 201 E. Kennedy Blvd., Ste. 325<br>Tampa 33602<br>813-712-1073       | \$225 million                | 9                                   | \$3 million to \$20 million   | Joshua Kuder, Director,<br>jkuder@enhancedcap.com                                                                 |
| 8  | <b>Mangrove Equity Partners</b> *<br>mangroveequity.com                  | 101 S. Franklin St., Ste. 205<br>Tampa 33602<br>813-868-4500        | \$184.1 million <sup>1</sup> | NA                                  | \$10 million to \$50 million  | Glenn Oken, Managing Director,<br>goken@mangroveequity.com                                                        |
| 9  | <b>KLH Capital</b> ⑥<br>www.klhcapital.com                               | 601 Bayshore Blvd., Ste. 850<br>Tampa 33606<br>813-222-0160         | \$165 million                | NA                                  | \$4 million to \$7 million    | James Darnell, james@klhcapital.com<br>William Dowden, will@klhcapital.com<br>Partners                            |
| 10 | <b>Convergent Capital Partners</b> ⑦<br>convergentcap.com                | 4600 W. Cypress St., Ste. 120<br>Tampa 33607<br>813-936-5100        | \$150 million                | 45                                  | \$3 million to \$50 million   | Santosh Govindaraju, CEO, Portfolio Manager,<br>santosh@convergentcap.com                                         |
| 11 | <b>Atlantic American Partners</b> ⑫<br>atlanticamericanpartners.com      | 101 E. Kennedy Blvd., Ste. 3300<br>Tampa 33602<br>813-318-9444      | \$112 million                | 16                                  | \$5 million to \$12 million   | Gar Lippincott, Managing Partner,<br>glippincott@atlanticamericanpartners.com                                     |
| 12 | <b>Black Orchid Equity LLC</b> ⑬<br>http://www.blackoe.com/              | P.O. Box 7598<br>St. Petersburg 33734<br>727-231-4160               | \$100 million                | 45                                  | \$1 million to \$15 million   | Blake Thompson, Managing Director,<br>bthompson@blackoe.com                                                       |
| 13 | <b>Stonehenge Growth Equity Partners</b> ⑪<br>stonehengegrowthequity.com | 707 W. Azeele St.<br>Tampa 33606<br>813-223-9335                    | \$100 million                | 17                                  | \$1 million to \$5 million    | Steven Lux, Managing Partner,<br>slux@stonehengegc.com                                                            |
| 14 | <b>HealthEdge Investment Partners</b> ⑦<br>healthedgepartners.com        | 5550 W. Executive Drive, Ste. 230<br>Tampa 33609<br>813-490-7100    | \$100 million                | 5                                   | \$5 million to \$15 million   | Phillip Dingle, phil@healthedgepartners.com<br>Brian Anderson, Managing Partners,<br>brian@healthedgepartners.com |
| 15 | <b>Florida Capital Partners Inc.</b> ⑦<br>fcpinvestors.com               | 500 N. West Shore Blvd., Ste. 605<br>Tampa 33609<br>813-222-8000    | \$90.4 million <sup>1</sup>  | NA                                  | \$5 million to \$100 million  | Peter Franz, Managing Director,<br>Franz@fcpinvestors.com                                                         |
| 16 | <b>Vesta Equity LLC</b> ⑩<br>vestaequity.com                             | 6960 Professional Parkway East<br>Sarasota 34240<br>941-388-0588    | \$90 million                 | 25                                  | \$500,000 to \$6 million      | George Kruse, Managing Director,<br>george.kruse@vestaequity.com                                                  |
| 17 | <b>STK Capital</b> ⑭<br>www.sitetokey.com                                | 13904 N. Boulevard<br>Tampa 33613<br>813-263-6677                   | \$81 million                 | 23                                  | \$3 million to \$20 million   | Bob Gomez, Managing Partner,<br>bob@sitetokey.com                                                                 |
| 18 | <b>Westshore Capital Partners</b> ⑯<br>westshorecapitalpartners.com      | 400 N. Ashley Drive, Ste. 2610<br>Tampa 33602<br>813-223-3600       | \$30 million                 | 2                                   | \$2 million to \$6 million    | David Malizia, Managing Partner,<br>djm@westshorecapitalpartners.com                                              |
| 19 | <b>Bison Investments Inc.</b> ⑮<br>bisoninvestments.com                  | 3225 S. MacDill Ave., Ste. 129 #236<br>Tampa 33629<br>813-832-6359  | \$20 million                 | 2                                   | \$1 million to \$5 million    | C. Birge Sigety, CEO, cbs@bisoninvestments.com                                                                    |
| 20 | <b>Windward Health Partners</b> *<br>www.skywaycapital.com               | 100 N. Tampa St., Ste. 3550<br>Tampa 33602<br>813-318-9600          | NA                           | 8                                   | \$1 million to \$10 million   | Scott Feuer, CEO, sfeuer@skywaycapital.com                                                                        |

<sup>1</sup> Data from SEC